



Services

\$60.00 Per Person-Hour* Of Work Includes:

General

Personalized Plan to Meet Your Needs
Cleaning and Sorting
Valuables & Cash Management
Important Documents Sorted and Set Aside
Coordination of Disposal Bins and Removal of Garbage/Trash
Basic Cleaning

Hosting a Sale

All Staffing is Provided
Tables, Shelves, and Tablecloths Provided
Set-up and Pricing
All Supplies for Set-up and Sale Day
Advertising: Online and Mailing List
Set-up and Removal of Street Advertising
Cash Float, and Cash Register
Removal of Unsold Items**

Additional Fees

Refundable Deposit (\$750)
Materials (\$100)
Advertising (\$100)
Interac, Debit, Credit or Merchant Fees
Actual Costs of Garbage Bin or Landfill Fees
Fumigation or Pest Control If Required***

Client Responsibilities

Firearms and Ammunition/Gunpowder
Removal of (Bio)Hazardous or Dangerous Materials

Our Typical Timeline

Set-up Day 1 (Wed)
Garbage Bin Arrives
Setting up tables and shelves.
Sorting for Garbage, Donations, and Sellable items.
Set-up Day 2 (Thurs)
Staging for Sale
Pricing
Client Review
Garbage Bin Scheduled for Removal
Set-up Day 3 (Fri)
If needed, a third day may be added
Advertising (Friday)
Website
Transitions Email list
Transitions Social Media
Advertising (Tues-Fri)
Facebook
Facebook Paid Advertising
Social Media
In-Person Sale Day (Sat 9-4)
Staffed from 8:30-5:00,
or
Online Sale (Thurs-Mon)
All Sales Managed on our Website
Pickup Event for Online Sales (Tues)
Purchases picked up by Customers
Final Packup (Tues)
Unsold items packed
Basic cleaning
Donations scheduled for pickup

*Inventories and Appraisals are billed at a different rate.

**Removal of Unsold Items: Transitions does its best to remove all items as required by our clients however there may be items that we are not able to remove or that may have additional expenses to remove afterwards. Examples include: Large Appliances, Pool and Billiards Tables, or generally heavy/oversized items that are not donatable or may cause property damage to remove

***You must declare any known pests within the last year including Roaches, BedBugs, or Mice **even if previously remediated**





Why Choose Transitions?

Established in 2010, Transitions has a solid history of professional & comprehensive service.

- We accept cash, credit, and debit at our in-person sales
- No bidding or bartering: We are not an auction service and don't host Garage Sales!
- We are well known and experienced:
 - Our social media accounts reach more than 52,000 people per month
 - Our email list reaches more than 1,700 people for every sale - and is growing
 - Our website has more than 10,000 visitors per month
 - We host more than 40 sales annually
 - 2022 Sale proceeds ranged from \$1,400 to \$26,000 with a median of \$5,770
- We are licensed and insured to protect you and your home
- We provide comprehensive service to meet your goals, timelines, and needs
- We are members of the Canadian Personal Property Appraisers Group of Canada
- You own your property and direct the process: as we work any cash, valuables, & personal items found are set aside and you determine what to do with them
- We have networks of buyers for your valuables:
 - Jewelry, gold, silver and other precious metals
 - Art, coins, stamps and other collections
 - Antique dealers, flippers, and resellers

In-Person Sales, ideal for 400 or more items:

- Customers can see and touch purchases: quality and condition can be assessed
- More opportunities for unplanned buying
- Cash, credit, and debit sales (not everyone has a credit card or shops online)
- It is possible to sell more items in less time
- We will discount items 50% at the end of a sale to sell more and clear sale items out

Online Sales, a great option for 40 to 400 items:

- Customers shop from the comfort of home or wherever they are
- Items are priced in advance so potential sales revenue is known
- We use progressive discounts in our online sales to ensure we sell lots for you
 - Option 1: 20% (Fri Eve), 40% (Sat Eve), 60% (Sun Eve), 80% (Mon) Discounts or
 - Option 2: 25% (Sat), 50% (Sun), 75% (Mon) Discounts
- Possible to run the sale longer and reach more customers
- Pickup Events mean fewer people through the house

Donations and Disposal: If a sale isn't an option, don't fret. We will still take care of what you can't take with you. We will make donations on your behalf and dispose of what can't be donated, leaving the home empty, clean and ready for your transition.

We do the work to save you the stress, so you can move forward with your Transition!

